







Introduction

From its offices in the United Kingdom, the Middle East, Asia and North America, **Hambleton**¹ provides bespoke specialist commercial and risk management services to the international construction industry, suited to all sectors and project types, including:

-  High-rise developments
-  Airport, port & marine works
-  Oil, gas, petrochemical & energy projects
-  Road, rail & tunnelling works




Hambleton has extensive international contracting and dispute resolution experience and has earned an enviable track record for identifying practical, imaginative and cost-effective solutions to major commercial and contractual construction problems. Services are available worldwide, and resources can be on location at short notice to undertake assignments whenever and wherever they arise.

Hambleton's established and expanding client network includes prominent international developers, operators, law firms and consultants, as well as leading general and specialist contractors and suppliers. Handing an assignment or problem to Hambleton affords clients the comfort of knowing that the matter will be dealt with swiftly, resourcefully and economically, leaving them free to focus on core business issues.

The Constructive Solution

Hambleton's approach is flexible, objective and 'hands on' in style, and clients can expect all assignments to receive the personal attention of a Director, from initial consultation until completion. Hambleton has a wide range of skills at its disposal, and is able to deploy technical resources and experience tailored to the particular assignment and to efficient and economic completion thereof.

While perhaps best known in the fields of delay analysis, claims management and dispute resolution, Hambleton offers a full range of services across the commercial spectrum of the construction industry - these services include:

-  [Risk Management & Pre-Contract Advice](#)
-  [Project Commercial Management & Monitoring](#)
-  [Contractual Claims & Delay Analysis](#)






¹ **Hambleton Risk Management Limited** and its wholly-owned subsidiary companies **Hambleton Pacific Limited** and **Hambleton LLC**

-  [Dispute Resolution & Expert Witness Services](#)
-  [Management Systems](#)
-  [Insurance & Recovery Services](#)
-  [Lending Reviews & Acquisition Due Diligence](#)
-  [Forensic Accounting & other services](#)

Risk Management & Pre-Contract Advice

RISK MANAGEMENT





Effective risk management provides the best available platform for limiting the prospects of project delays, budgetary overspend and the scope for contentious issues and contractual claims. Significant benefits and savings can be realised by way of relatively small investments in the Risk Management process at the outset - thus, **at the project planning stage, Hambleton provides:**

-  Assistance in assessment of inherent project risk and of commercial, contractual and other risks
-  Advice on procurement strategy and the prudent and economic allocation and dissipation of risk
-  Review and analysis of intended contractual arrangements in order to ensure that the intended allocation of risk will be achieved
-  Analysis of risk distribution in tender documents and advice on the effective management of such risk
-  Review of retained risks and risk bearing capacity, involving investigation of possible economic alternatives to conventional insurance purchase and of measures for dealing with retained risk

Thereafter, Hambleton undertakes periodic monitoring of the developing project risk profile, to ensure appropriate 'stepping-down' of measures in place to deal with expired risks and that any newly emerging risks are identified in good time and related mitigation processes are set in place.

PRE-CONTRACT ADVICE

At the project procurement stage, Hambleton provides:

-  Assistance in the selection of an appropriate 'standard' contract form for a particular application or, where applicable, in the formulation and development of 'tailor-made' contract conditions
-  Assistance in drafting and negotiation of alternative contract terms
-  Advice on prospective commercial and contractual problems that may arise in a particular application, whether relating to use of a 'standard' contract form or to an individual purpose-designed form
-  Analysis of project scheduling and resource planning and advice as to the sufficiency and viability of related proposals

Hambleton also offers assistance in the drafting of pre-bid agreements, joint venture agreements, guarantees, bonds and warranties and 'in-house standard' documentation, including contract forms, for use by developers, contractors, sub-contractors and suppliers.

Project Commercial Management & Monitoring

PROJECT COMMERCIAL MANAGEMENT

During project implementation, Hambleton offers a range of commercial and administrative audit services, including:

- 📄 Reviewing the adequacy of, and monitoring, early warning procedures and administration and notification processes to ensure their compliance with contractual and practical requirements
- 📄 The periodic commercial audit of individual projects or project groups to identify emerging risks and advising on prospective action towards risk dissipation
- 📄 Advice on the management, containment and resolution of commercial and contractual problems and assistance in preparing key related correspondence, documentation and records
- 📄 Preparation, presentation and settlement of final accounts
- 📄 Strategic management and handling of time, quality and monetary claims
- 📄 Staff augmentation of client commercial teams

PROJECT MONITORING

Hambleton's Project Monitoring services provide its clients with key contemporary information regarding project progress, cost and emerging contractual issues. Comparison of these key performance indicators against the construction programme, contract deliverables and budgetary parameters forms the platform for regular updates to clients of crucial management information and related recommendations towards resolution of problems.

Hambleton's Project Monitoring services provide significant benefits in safeguarding the interests of Employers and Contractors alike, and are equally valuable to those providing funding for major projects. In this latter regard, periodic Project Monitoring typically compliments pre-commitment [Lending Reviews](#) on behalf of funding organisations.

Contractual Claims & Delay Analysis

In the area of preparation, presentation, defence, negotiation and settlement of contractual claims arising at any point from project inception to completion, Hambleton offers:

- 📄 Detached and objective review of claim entitlement and of likely settlement levels, made against the background of practical commercial considerations
- 📄 Experienced forensic investigation and analysis of delay causation and impact and the effective illustration, demonstration and assessment of related time and monetary entitlements
- 📄 Preparation of or defence against claims, and participation in the effective negotiation and settlement of such claims
- 📄 Management of claim handling processes and related negotiations
- 📄 Dispute Resolution & Expert Witness Services

And in the event that a particular dispute cannot be resolved by negotiation, Hambleton provides:

- 📄 Assistance in dispute management strategy and, where appropriate, in the selection of the most appropriate procedure for its resolution
- 📄 Co-ordination of the overall conduct of the dispute (or assistance in this process)
- 📄 Mediation, adjudication, arbitration and litigation support, including the provision of experienced expert witness services

Management Systems

Hambleton has developed its own web-based management systems, drawing on its extensive practical experience of data management.

Hambleton's management systems are intuitively designed for client operation at a practical level, with ease of data input and system operation primary considerations in their development.

DOCUMENT MANAGEMENT

Hambleton's document management system (**ViewPoint**) is designed to assist clients in the organisation of correspondence, contractual documentation and the like, permitting prompt search, retrieval and arrangement of data.

ViewPoint provides a platform for the collation and dissemination of project information, the exchange of related comment and the tracking of requested actions.

ViewPoint is suited to document storage and analysis on live projects, and the collation and analysis of information for the purposes of development and/or defence of claims and for dispute resolution proceedings generally. While developed with primary regard to Hambleton's core business areas of commercial management and dispute resolution, the structure and flexibility of ViewPoint make it suitable for application in any business sector.

RISK MANAGEMENT

ViewPoint incorporates a Risk Management Package (RMP) enabling preparation of a detailed risk register and evaluation of the likely impact of mitigation measures. The process is aided by use of an "at-a-glance" colour-coded risk matrix. The RMP is available as a stand-alone application or in conjunction with ViewPoint.

OTHER SYSTEMS

Hambleton continually strives to identify client needs, often discussing new problems and opportunities with directly with new and existing clients, and to develop management systems that meet these needs.

(Fuller information on Hambleton's management systems is available on request or can be accessed via our website)

Insurance & Recovery Services

INSURANCE SERVICES

Prior to project inception, Hambleton offers:

- 📄 Review and analysis of planned insurance arrangements, in conjunction with detailed analysis of client operating risks

And, during the construction process, Hambleton provides:

- 📄 Advice on the vetting of insurance arrangements for or by sub-contractors
- 📄 Assistance in the preparation, negotiation and settlement of insurance claims for construction-related losses
- 📄 Expert advice to insurers and Loss Adjusters in regard to claim issues and claim settlement, including:
 - Damage assessments & construction cost estimates
 - Evaluation of expediting costs
 - Business Interruption schedule preparation & costing
 - Review & analysis of Advance Loss of Profits claims

RECOVERY SERVICES

Hambleton provides essential support services to Insolvency Practitioners in securing recovery of the value of work carried out and the realisation of [construction claims](#), where Hambleton's experience can significantly enhance the prospects of securing monies that might otherwise be foregone.

In this context, Hambleton recognises the commercial constraints that affect the corporate recovery market, and will seek to devise - in consultation with the IP - a practical fee solution to suit prevailing circumstances.

Lending Reviews & Acquisition Due Diligence

LENDING REVIEWS





Hambleton conducts pre-commitment reviews on behalf of Lenders contemplating investment in major construction projects, to ensure that:

- 📄 Commercial risks inherent in the project have been recognised and prudently and effectively dissipated by way of methodology, contracts and related documentation, and by insurance arrangements;
- 📄 Mechanisms are in place from the outset to deal with the consequences should any of the inherent risks or those retained by the borrower manifest themselves during construction;
- 📄 Appropriate early-warning procedures enable prompt identification and resolution of emerging commercial and construction problems; reducing the scope for delays and related disputes; and
- 📄 Proposed construction programmes are fully developed and their underlying logic and completion periods are realistic

This service is provided in an expanded form - encompassing design and engineering risks - under the auspices of **CRM Associates**, which brings Hambleton together with experienced construction and insurance consultancies to provide a comprehensive and fully-integrated service specifically designed to safeguard the interests of clients involved in the financing of major infrastructure, building and other construction projects.

ACQUISITION DUE DILIGENCE

Hambleton undertakes (under the auspices of **CRM Associates** where this is appropriate) commercial audits and detailed risk assessments in relation to the acquisition of built assets, project sites and construction companies. These processes incorporate:

-  Viability reviews & asset longevity assessments
-  Review of commercial and contractual liabilities and exposures
-  Valuing of work in hand
-  Review of warranties



Forensic Accounting & Other Services

FORENSIC ACCOUNTING

Hambleton's broad knowledge of the construction industry and related payment processes provide a solid foundation for the thorough and efficient investigation of construction project or company transactions and the identification, quantification and resolution of errors and other irregularities

OTHER SERVICES

Other services provided by Hambleton include:

-  Assistance in the clearing of aged debts
-  Problem solving/troubleshooting

Making Contact

HEAD OFFICE

YORK
UNITED KINGDOM
Tel: +44 (0)1904 728 995

NORTH AMERICA OFFICE

CHICAGO
UNITED STATES OF AMERICA
Tel: +1 (312) 262 5842

MIDDLE EAST OFFICE

DUBAI
UNITED ARAB EMIRATES
Tel: +971 (0)4 509 6701

ASIA OFFICE

SINGAPORE
Tel: +65 6774 4284

hrm@hambletonpacific.com
www.hambletonpacific.com